Since 25 years –
Best solutions for dialysis
The production of dialysis concentrates in bulk containers and canisters has been a long tradition here in our location in Neubrandenburg. As far back as the 1980’s the production of dialysis concentrate has been undertaken at our present day company premises. In the course of reunification the production plant was taken over in 1991 by the Swedish company Gambro, the equipment was updated and the company was established serving the global market. Restructuring measures that took place within Gambro in 2007 prompted the company to take the decision to abandon the production of dialysis concentrate in containers and canisters. I seized this opportunity and I also saw in it an obligation towards the staff, who has contributed towards the company’s development in a motivated and committed manner.

Since the foundation of MTN Neubrandenburg GmbH we have been a reliable partner to our customers, providing them with patient specific, high quality products. It is also our duty to react in a thoughtful and innovative manner to changing market conditions. For us this is the only way to be successful in Neubrandenburg in the heart of Mecklenburg-West Pomerania, and to support our established and expanding global client base.

We wish in the future to continue to bring first-class products onto the market with the aid of a well motivated workforce. We will be laying the foundations for this in the form of training courses, adoption of successful trainees and the granting of associated certifications as and when requested by our customers and their patients.

We are looking forward to demonstrating to you our capability both in terms of production and supply logistics. If you have any questions or any specific requests please do not hesitate to contact us by phone.

Best regards,

Irmtraud Steinert
Geschäftsführerin

About us

A warm welcome from MTN Neubrandenburg GmbH

Our characterisation:

- Absolute product safety
- Quality assured manufacturing in accordance with GMP
- ISO 13485 Certification
- CE-licence for medical device production
- Cost efficiency
- Flexible manufacturing process in providing patient-specific products
- Customer orientation in respect of delivery schedule, supply services and timely deliveries
- Employee motivation and team spirit
- Environmental care – ISO 14001 Certification
Performance
Flexible production – innovation solutions

We operate solely in the dialysis market which is a sensitive market segment and presents us daily with challenging requirements. We respond with clearly defined service and product standards both in our internal and external infrastructure. Our high-capacity laboratory for chemical and microbiological quality control ensures that investigations are carried out according to all necessary medical device requirements. This is, as a manufacturer of dialysis concentrates a self-imposed commitment for us all.

Our maximum focus in production is flexibility and efficiency. We have geared our production precisely to provide patient-oriented care from a medical point of view and offer individual compositions and filling quantities of our dialysis concentrates without losing sight of the optimum price-performance ratio. This applies especially to bulk containers for the use in hospitals. Moreover, our packaging materials have been selected on the basis of ecological considerations and can be recycled.

Our capabilities:

- Quality assured manufacturing in accordance with all regulatory requirements
- Efficient laboratory for chemical and microbiological testing for quality control
- Cost control through efficient manufacturing process
- Flexible manufacturing process in respect to product composition and filling volume by keeping productivity high
- Canister for patient specific care based on medical needs
- Bulk containers for convenient handling at hospitals and reducing waste
- All used packaging materials can be recycled and therefore environmentally friendly

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As a manufacturer of dialysis products with many years of experience and detailed knowledge of the market we know our customers preferences therefore a large number of hospitals and doctors place their trust in our company's reliability and proficiency. Right from the beginning our trademark has always been high quality and flexible production and for us this is the only way to cater to the specific need of renal patients.

We as a global company are a trustful partner of hospitals and doctors and continue to adapt and enlarge our range of innovative products such as our new innovative product Citrasate® – a citric acid containing dialysis solution and 50 % Citric acid solution for disinfection of dialysis machines.

Service
Proficiency for dialysis patients

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Our portfolio includes acidic concentrates for bicarbonate dialysis, bicarbonate concentrates and acetate concentrates. In addition to conventional dialysis concentrates, we also produce the innovative Citrasate® which was developed in the United States by Advanced Renal Technologies Inc. (ART) and is manufactured and marketed by MTN Neubrandenburg GmbH under a licensing agreement.

Citrasate®

Advanced Renal Technologies Inc. WA. USA (ART) has developed a new dialysate formulation that addresses patients needs and brings treatment to a more effective level. Containing Citric Acid as the acidifying agent, it is the first major change in dialysate formulation in over 30 years, breaking away from traditional formulations that contain acetic acid. It is cleared for use by the FDA for all patients, is already on the market and is in use in many clinics around the world.

Standard Dialysis concentrates
- Acetate haemodialysis concentrate
- Acid haemodialysis concentrate
- Bicarbonate concentrate

Powder
- Sodium hydrogen carbonate powder for manufacturing of haemodialysis concentrate
- Powder sets for manufacturing of dialysis concentrate in mixing facilities

Other dialysis products
- Citric acid solution for heat disinfection and decalcification of dialysis machines

For more details of our products please see our website www.mtn-nb.de. We are glad to help you. Please call us!
Due to the nature of our products it is important to deliver promptly, on time and smoothly. We schedule the routes of our delivery trucks with extreme precision to ensure economical and ecological efficiency. We base this on a modern truck fleet and the many years of experience of our employees who continually strive to ensure deliveries are made on time and maintain close customer relations.

These criteria are also essential in our careful selection of logistic partners. We are glad that we have developed partnership relations with a large number of national and international companies and organisations over the years. For example: Auge Transport und Logistik GmbH & Co. KG delivers to the whole Federal Republic of Germany. Embregts B.V. provide our customers in Belgium and Netherlands and Broadway Transport does the distribution in The United Kingdom. Together we ensure that our customers always get their products on time.

Flexibility owing to minimum stock level

We also want to be flexible for our customers’ extremely diverse requirements. That is why we have set up our warehouse and logistics in such a way that we can react rapidly and reliably often at short notice to changes in the market. That is indispensable, especially in the dialysis products segment. Our modern high-rack storage is therefore a key component. It enables us to keep a defined minimum stock level so we can act efficiently and effectively.

Overview of efficient logistics

- Modern warehouse equipped with high rack pallet storage for safe stock keeping
- Efficient transportation scheduling based on ecological and economical needs
- Customer oriented through trained personnel focused on on-time delivery service
- Our own truck fleet with modern lorries
- Co-operation with capable and competent logistic partners

Logistics

With safe and timely deliveries
Contact

We are looking forward to hearing from you!

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