

Since **25** years –  
Best **solutions** for **dialysis**





## About us

### A warm welcome from MTN Neubrandenburg GmbH

The production of dialysis concentrates in bulk containers and canisters has been a long tradition here in our location in Neubrandenburg. As far back as the 1980's the production of dialysis concentrate has been undertaken at our present day company premises.

In the course of reunification the production plant was taken over in 1991 by the Swedish company Gambro, the equipment was updated and the company was established serving the global market. Restructuring measures that took place within Gambro in 2007 prompted the company to take the decision to abandon the production of dialysis concentrate in containers and canisters. I seized this opportunity and I also saw in it an obligation towards the staff, who has contributed towards the company's development in a motivated and committed manner.

Since the foundation of MTN Neubrandenburg GmbH we have been a reliable partner to our customers, providing them with patient specific, high quality products. It is also our duty to react in a thought through and innovative manner to changing market conditions. For us this is the only way to be successful in Neubranden-

burg in the heart of Mecklenburg-West Pomerania, and to support our established and expanding global client base.

We wish in the future to continue to bring first-class products onto the market with the aid of a well motivated workforce. We will be laying the foundations for this in the form of training courses, adoption of successful trainees and the granting of associated certifications as and when requested by our customers and their patients.

We are looking forward to demonstrating to you our capability both in terms of production and supply logistics. If you have any questions or any specific requests please do not hesitate to contact us by phone.

Best regards,

Irmtraud Steinert  
Geschäftsführerin

### Our characterisation:

- Absolute product safety
- Quality assured manufacturing in accordance with GMP
- ISO 13485 Certification
- CE-licence for medical device production
- Cost efficiency
- Flexible manufacturing process in providing patient-specific products
- Customer orientation in respect of delivery schedule, supply services and timely deliveries
- Employee motivation and team spirit
- Environmental care – ISO 14001 Certification





Performance

**Flexible production – innovation solutions**

We operate solely in the dialysis market which is a sensitive market segment and presents us daily with challenging requirements. We respond with clearly defined service and product standards both in our internal and external infrastructure. Our high-capacity laboratory for chemical and microbiological quality control ensures that investigations are carried out according to all necessary medical device requirements. This is, as a manufacturer of dialysis concentrates a self imposed commitment for us all.

Our maximum focus in production is flexibility and efficiency. We have geared our production precisely to provide patient oriented care from a medical point of view and offer individual compositions and filling quantities of our dialysis concentrates without losing sight of the optimum price-performance ratio. This applies especially to bulk containers for the use in hospitals. Moreover, our packaging materials have been selected on the basis of ecological considerations and can be recycled.

**Our capabilities:**

- Quality assured manufacturing in accordance with all regulatory requirements
- Efficient laboratory for chemical and microbiological testing for quality control
- Cost control through efficient manufacturing process
- Flexible manufacturing process in respect to product composition and filling volume by keeping productivity high
- Canister for patient specific care based on medical needs
- Bulk containers for convenient handling at hospitals and reducing waste
- All used packaging materials can be recycled and therefore environmentally friendly

# MÖHRLE HAPP LUTHER

**MÖHRLE HAPP LUTHER**  
Rechtsanwaltsgesellschaft mbH  
BRANDSWIETE 3  
20457 HAMBURG  
TEL 040 85 301-0

[www.mhl.de](http://www.mhl.de)



**CSB-System**

The business IT solution  
for your entire enterprise

We congratulate  
MTN Neubrandenburg GmbH  
on their 25th anniversary



**Faster. More reliable. More productive.**

Across the globe, successful companies in the chemical industry choose the CSB-System. Increase your competitiveness with our turnkey IT solutions.

**Your benefits:**

- Optimally pre-defined processes
- Integration of all industry requirements
- Fast ROI through short implementation times

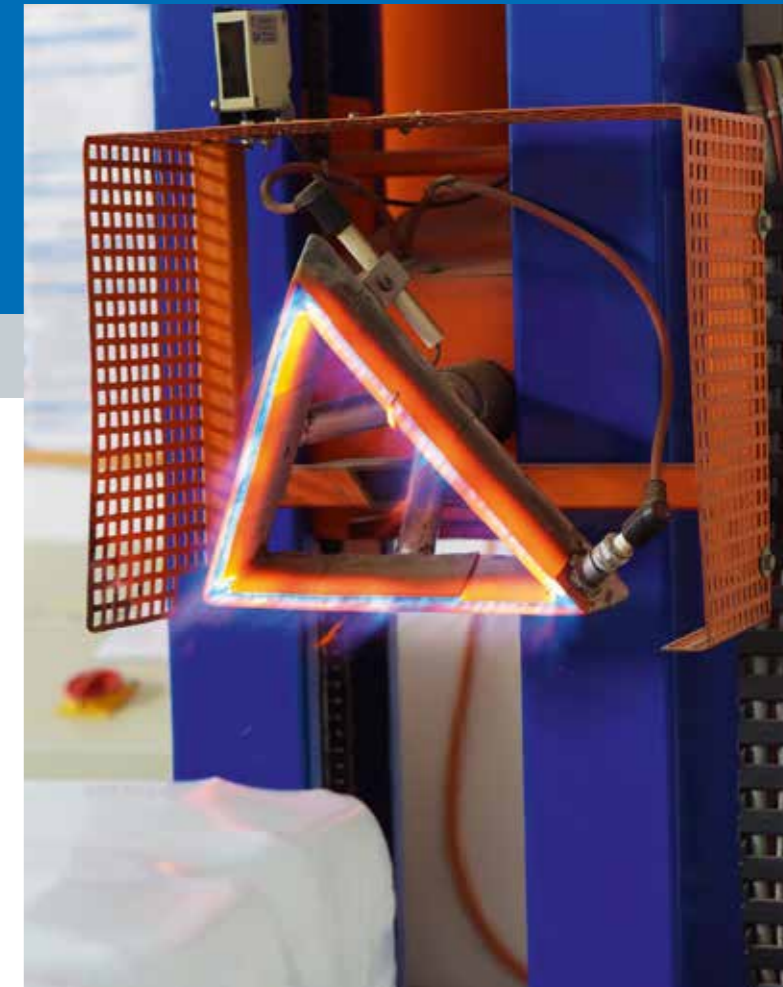
**CSB-System AG**  
An Fürthenrode 9-15 ■ 52511 Geilenkirchen  
Phone: 02451 625-0 ■ E-mail: [info@csb.com](mailto:info@csb.com)  
[www.csb.com](http://www.csb.com)



Service  
**Proficiency for dialysis patients**

As a manufacturer of dialysis products with many years of experience and detailed knowledge of the market we know our customers preferences therefore a large number of hospitals and doctors place their trust in our company's reliability and proficiency. Right from the beginning our trademark has always been high quality and flexible production and for us this is the only way to cater to the specific need of renal patients.

We as a global company are a trustful partner of hospitals and doctors and continue to adapt and enlarge our range of innovative products such as our new innovative product Citrasate® – a citric acid containing dialysis solution and 50 % Citric acid solution for disinfection of dialysis machines.



**3M** Science. Applied to Life.™

**3M Purification**

- 3M™ LifeASSURE™ Membrane Filter
- 3M™ Zeta Plus™ Depth Filter
- 3M™ Emphaze™ AEX Hybrid Purifier
- Service-Lab and Validation

**Ihr Elektro-Meisterfachbetrieb**

**Bodo Saß** Elektro-Technik

Waldstraße. 9 · 17039 Trollenhagen/ OT Podewall  
 Tel. 03 95 / 424 95-40 · Fax 424 95-42  
 elektrotechnik.bodo.sass@t-online.de  
 www.elektro-sass.de



**Competence in performance, service & organization**

We work as a self-employed and independently forwarder in the heart of Mecklenburg-Western Pomerania for over 75 years. Because of our long experience, our powerful car-park and wide range of services is our family business your reliable partner.

**We offer:**

- National and international transports
- Food logistics
- Frozen food- and fresh logistics
- Beverage logistics
- Medical logistics
- Building materials logistics
- Warehouse logistics and warehousing
- Express- and packaging logistics
- General cargo distribution

We always find the right way for your goods. Get in contact with us!

Auge Transporte + Logistik GmbH & Co. KG  
 Gewerbestr. 14/15  
 D-18299 Laage OT Kritzkow  
 Tel.: +49 (0) 38454 - 30910  
 Fax.: +49 (0) 38454 - 30913  
 info@spedition-auge.de  
 www.spedition-auge.de



**Daily distribution in Benelux**



- Central situated in Etten-Leur
- 24 hours service for delivery in Netherlands and Belgium
- Delivery to Luxemburg 3 times per week (Monday/Wednesday/Friday)
- Transport and renting of 20 feet containers (for temporary storage, furnitures, building sites etc)
- Specialized in warehousing ("handling and storage")
- Considerably fleet of more than 120 vehicles
- Available storage capacity of 20.000 square meter
- NEW! Car-wash plant for customers in our location Mon Plaisir 85 in Etten-Leur

Embregts Transport b.v.  
 Tussendonk 6  
 4878 AM Etten-Leur  
 Phone: 0031-765035040  
 Fax: 0031-765012099  
 Website: www.embregtstransport.com  
 E-Mail-Adress: info@embregtstransport.com  
 E-Mail-Adress: truckwash@embregtstransport.com

**Products**

**Proficiency for dialysis patients**

Our portfolio includes acidic concentrates for bicarbonate dialysis, bicarbonate concentrates and acetate concentrates. In addition to conventional dialysis concentrates, we also produce the innovative Citrasate® which was developed in the United States by Advanced Renal Technologies Inc. (ART) and is manufactured and marketed by MTN Neubrandenburg GmbH under a licensing agreement.

**Citrasate®**

Advanced Renal Technologies Inc. WA. USA (ART) has developed a new dialysate formulation that addresses patients needs and brings treatment to a more effective level. Containing Citric Acid as the acidifying agent, it is the first major change in dialysate formulation in over 30 years, breaking away from traditional formulations that contain acetic acid. It is cleared for use by the FDA for all patients, is already on the market and is in use in many clinics around the world.

**Standard Dialysis concentrates**

- Acetate haemodialysis concentrate
- Acid haemodialysis concentrate
- Bicarbonate concentrate

**Powder**

- Sodium hydrogen carbonate powder for manufacturing of haemodialysis concentrate
- Powder sets for manufacturing of dialysis concentrate in mixing facilities

**Other dialysis products**

- Citric acid solution for heat disinfection and decalcification of dialysis machines

For more details of our products please see our website [www.mtn-nb.de](http://www.mtn-nb.de). We are glad to help you. Please call us!



## Logistics With safe and timely deliveries

Due to the nature of our products it is important to deliver promptly, on time and smoothly. We schedule the routes of our delivery trucks with extreme precision to ensure economical and ecological efficiency. We base this on a modern truck fleet and the many years of experience of our employees who continually strive to ensure deliveries are made on time and maintain close customer relations.

These criteria are also essential in our careful selection of logistic partners. We are glad that we have developed partnership relations with a large number of national and international companies and organisations over the years. For example: Auge Transport und Logistik GmbH & Co. KG delivers to the whole Federal Republic of Germany. Embregts B.V. provide our customers in Belgium and Netherlands and Broadway Transport does the distribution in The United Kingdom. Together we ensure that our customers always get their products on time.

### Flexibility owing to minimum stock level

We also want to be flexible for our customers' extremely diverse requirements. That is why we have set up our warehouse and logistics in such a way that we can

react rapidly and reliably often at short notice to changes in the market. That is indispensable, especially in the dialysis products segment. Our modern high-rack storage is therefore a key component. It enables us to keep a defined minimum stock level so we can act efficiently and effectively.

### Overview of efficient logistics

- Modern warehouse equipped with high rack pallet storage for safe stock keeping
- Efficient transportation scheduling based on ecological and economical needs
- Customer oriented through trained personnel focused on on-time delivery service
- Our own truck fleet with modern lorries
- Co-operation with capable and competent logistic partners

**autosoft**  
automation & software  
Günther Tausch GmbH

Entwicklung kundenspezifischer Komplettlösungen  
Automatisierung \* Sondermaschinen- und Anlagenbau \* Konstruktion  
Medizintechnik \* Gerätebau \* Softwareentwicklung \* Prototypenbau  
CE-Dokumentation \* Elektronikentwicklung und -fertigung

Lindenstr. 63 (TIG) - 17033 Neubrandenburg - 0395/3581215  
Internet: [www.autosoft-nb.de](http://www.autosoft-nb.de) - E-Mail: [info@autosoft-nb.de](mailto:info@autosoft-nb.de)

ECOVIS®  
GRIEGER MALLISON

*global expertise  
with local faces*

Wirtschaftsprüfer • Steuerberater • Rechtsanwälte [WWW.ECOVIS.COM/NEUBRANDENBURG](http://WWW.ECOVIS.COM/NEUBRANDENBURG)

## Contact

**We are looking forward  
to hearing from you!**

MTN Neubrandenburg GmbH  
Gustav-Kirchhoff-Straße 2  
D- 17033 Neubrandenburg

Tel.: +49 395 581 00-0  
Fax: +49 395 581 00-99  
info@mtn-nb.de



GREAT BRITAIN . NORWAY . POLAND . ISRAEL . AUSTRIA  
UKRAINE . SLOVENIA . HUNGARIA . SWEDEN . GERMANY  
THE NETHERLANDS . LYBIA . DANMARK . HONG KONG  
MAURITANIA . LITHUANIA . GREECE . BELGIUM . IRELAND  
BELARUS . FINLAND . SLOVENIA . SWITZERLAND . KENIA



[www.mtn-nb.de](http://www.mtn-nb.de)